

## **The Role of OPEC in the World Oil Market**

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### **1. Introduction**

In the economic literature, the Organization of the Petroleum Exporting Countries (OPEC) is usually treated as a monopoly and a cartel. The dominant firm model is one of the variants of the cartel model. As a matter of fact, a large number of microeconomic texts use OPEC as an example of the dominant firm. A number of studies in the literature have examined the dominant firm hypothesis using a variety of empirical methods, but the results are not entirely consistent (e.g., Rauscher and Konstan, 1988; Wirl, 1991; Gülen, 1996; Alhajji and Huettner, 2000; Spilimbergo, 2001; and De Santis, 2003). This note contributes to the literature by reassessing the dominant firm hypothesis with recent data and addressing a criticism against the use of the cointegration approach in the assessment of the dominant firm hypothesis.

### **2. Empirical Analysis**

If OPEC is effective in coordinating output, its members would produce according to their allocated quotas. Providing there is no major change in the relative quotas, one would expect the individual production level of each member country to move together with that of the rest of the organization at least in the long-run. In time-series terminology, these series are cointegrated. The Johansen and Juselius (1990) procedure is adopted to test for cointegration in this paper. Also, if OPEC is able to influence oil prices by adjusting its production, we would expect causality to flow from OPEC production to oil price and then from oil price to non-OPEC production. The Granger causality test is used to examine this hypothesis.

For the empirical analysis, monthly data on oil production of OPEC member

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countries and the non-OPEC aggregate are used. The refiner acquisition cost of imported crude oil (RAC) is chosen as the representative oil price in this note. All the data series are obtained from the Energy Information Administration and are log-transformed. The period considered is from January 1992 to August 2007. Before performing the cointegration test, the augmented Dickey-Fuller test is employed to test for the existence of a unit root in each series. It is found that all series are integrated to the first order (the unit root results can be obtained from the author upon request). Table 1 reports the results of the pairwise cointegration tests on production levels between each OPEC member country and the rest of OPEC. Lags are included until the error terms are serially uncorrelated with no ARCH effects. The majority of the OPEC members do not move together with the rest of OPEC in their production levels. At the 5% significance level, only Nigeria and Venezuela production are cointegrated with that of the rest of OPEC. It appears that OPEC is not successful in coordinating the production levels of its own members.

**Table 1. Pairwise Cointegration Tests**

OPEC Producer	Lags	Trace Statistics	P-value
Algeria	4	10.01	0.640
Indonesia	5	13.469	0.098
Iran	6	10.137	0.275
Kuwait	3	11.270	0.198
Libya	5	11.901	0.163
Nigeria	5	17.274	0.025
Qatar	3	9.823	0.300
Saudi Arabia	3	15.303	0.052
U.A.E.	3	8.707	0.400
Venezuela	3	19.364	0.011

Smith (2005) criticizes the reliance on the cointegration approach to test for the dominant firm hypothesis. He argues that parallel movement is consistent with both the dominant firm and competitive hypotheses since the output levels of perfectly competitive firms would likewise be moving together in response to demand shocks and systematic cost fluctuations that impact the entire industry. This problem can be overcome to some extent by examining the relationship between OPEC and non-OPEC production. If OPEC were a part of the competitive world, we would expect its production level to be cointegrated with that of the non-OPEC producers. As shown in Table 2, cointegration cannot be found even at 10% significance, suggesting that OPEC production does not share any common stochastic trend with non-OPEC production. Therefore, it can be concluded that the OPEC producers were acting differently from non-OPEC competitive producers and that OPEC is not an integral part of the competitive world.

Now we turn to the hypothesis that OPEC production determines the world oil price while the competitive fringe produces according to that price. The results are reported in Table 3. In general, we conclude there is Granger causality when a

variable helps predict the movement of another variable without feedback. OPEC production does not Granger-cause non-OPEC production or the oil price even at 10% significance. On the other hand, rather surprisingly, both non-OPEC production and the oil price Granger-cause OPEC production and non-OPEC production Granger-causes the oil price. In summary, the flow of causation runs from non-OPEC production to the world oil price and then to OPEC production; this is a complete reversal of what one would expect if OPEC is influential in the world oil market. The empirical results in this paper indicate that it is not appropriate to treat OPEC as a dominant firm.

**Table 2. Pairwise Cointegration Tests between OPEC and Non-OPEC Producers**

$H_0: r$	Eigenvalues	Trace Statistics	P-value
0	0.057	0.176	0.189
1	0.004	0.826	0.364

**Table 3. Granger Causality Tests**

To:				
From:	OPEC	Non-OPEC	RAC	
OPEC	0.00	0.36	0.14	
Non-OPEC	0.01	0.00	0.03	
RAC	0.02	0.57	0.00	

Notes: The null hypothesis is that there is no Granger causality. P-values are shown.

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